



May 23, 2008

## ERVIE SMITH JOINS FOCUS BUSINESS BANK

San Jose, CA. Focus Business Bank (OTCBB: FCSB) announced that Ervie Smith will be working with the bank to develop banking programs for not-for-profit corporations. Focus Business Bank has identified the not-for-profit industry as an important segment of its primary market, closely held businesses located in Santa Clara County. Ms. Smith will be located in the Bank's headquarters in San Jose.

Ms. Smith grew up in Santa Clara County and is a graduate of San Jose State University. Ervie has had a very active consulting practice since the mid 1970s, working with not-for-profit organizations on a variety of subjects including strategic planning, fund development and governance. On the grant making side, Ervie served as the Executive Director of The Valley Foundation for over twenty years until her retirement earlier this year. The Valley Foundation is a major community fund created when Los Gatos Community Hospital changed its status from a non-profit hospital to a for-profit hospital in 1984. Ervie is no stranger to the banking field as she worked with the management team at Pacific Valley Bank where she assisted them with the creation and management of the Pacific Valley Bank Foundation. She was also instrumental in the development and operation of the Greater Bay Bancorp Foundation.

President and Chief Executive Officer Richard Conniff stated, "Our Directors and management team have been involved in not-for-profit organizations for many years and we believe they represent an underserved market that can benefit from a local bank with knowledge of its special needs. We are very excited to have Ervie consulting with our management team to assist us with our efforts to be trusted advisors and service providers to these important companies. Ervie's skills, experience and reputation are unmatched in the not-for-profit community and we look forward to working with her to add value to our banking relationships."

Focus Business Bank opened on January 16, 2007 and specializes in meeting the banking needs of closely held businesses and entrepreneurs in Santa Clara County. The Bank provides its customers with a full range of business banking services including deposit accounts, cash management services and loans, including interim construction and SBA loans. The Bank has one office located in downtown San Jose, California.

*This release may contain forward-looking statements that are subject to risks and uncertainties. Such risks and uncertainties may include but are not necessarily limited to fluctuations in interest rates, inflation, government regulations and general economic conditions, including the real estate market in California and other factors beyond the Bank's control. Such risks and uncertainties could cause results for subsequent interim periods or for the entire year to differ materially from those indicated. Readers should not place undue reliance on the forward-looking statements, which reflect management's view only as of the date hereof. The Bank undertakes no obligation to publicly revise these forward-looking statements to reflect subsequent events or circumstances.*

### Contact:

Richard L. Conniff, President and Chief Executive Officer  
408.200.8701  
richard.conniff@focusbusinessbank.com